

David King

Director in Sydney

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David has more than 30 years of financial and operational experience in large corporations driving business transformation and turnaround, process improvement, and commercial growth in Australia and internationally.

He specialises with clients to navigate situations involving business turnaround and operational improvement via process re-engineering, enhanced asset management and improved stakeholder engagement, and has a diverse background in supply chain and operations, shared services streamlining, manufacturing, procurement, merger integration, waste management and sustainability, finance effectiveness, and global product management.

Throughout his career built on complex global and regional engagements across South East Asia, Europe, and Oceania, David has worked across various industries including waste management, mining services, facilities management, distribution and fulfillment, and manufacturing.

His broad experience incorporates being responsible for regional business development, international freight management, distribution and logistics, shared services establishment and improvement, product commercialisation, customer service, ERP system implementations, and financial management.

His extensive expertise includes leading several large corporate management initiatives encompassing the design of manufacturing footprints in Asia, China and Europe, implementing large scale supply chain projects, shared service offshoring, onshoring and outsourcing, strategy development, enhanced process efficiency, contract manufacturing and transformative M&A integration mandates.

Engagement Experience —

- Buy side operational risk diligence for a major freight forwarder.
- Lead advisor to develop operational improvement strategies for a quarry and civil engineering business, including enhanced asset management and independent reviews of the financial viability of a crushing business unit, and the waste management processes.
- Operational lead for a retail business to improve business effectiveness through the design of process maps and improving risk management profiles by building and embedding a business continuity management framework.
- Lead advisor for a medium size construction business to evaluate their existing management framework relating to health, safety, and environment, in order to build requirements to enable a successful market search for an off-the-shelf software solution that would improve management visibility and capability.

Qualifications & Memberships —

- Member, CPA Australia
- Green Belt, Lean Six Sigma
- Bachelor of Business, Federation University
- Volunteer Firefighter, RFS NSW



McGrathNicol



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- Business lead for a local council to design and build a strategic business plan and impact statement for their commercial business unit, which was involved in the collection and processing of waste management.
- Numerous data analytical projects requiring the design and development of sophisticated cost to serve, or total cost of ownership models in the supply chain.
- Numerous other business improvement mandates involving process redesign, cost outs, technology adoption, asset selection, systems implementation, and execution.

Management Experience

- In various Senior Business management roles, successfully led multiple M&A integrations in the waste management, mining services, manufacturing, and facilities management sectors. These roles also involved the design and implementation of a suite of enhanced organisational structures and accountabilities across most of their business functions resulting in a streamlined analytics tool for both performance measurement and benchmarking.
- Broad exposure and capability in technology transformation projects within multinational corporations, having led and participated in ERP system upgrades and transitions from JDE to SAP, EDI to SAP, SAP r1 to SAP r3, SAP to JDE, and Microsoft Dynamics to JDE. These roles included the use of robotics tools to automate SAP and Microsoft Office transactional activities.
- As the GM Finance for Broadspectrum (formerly Transfield Services and now Ventia), devised, and subsequently implemented, the governance strategy to successfully aid the transition of the global finance and procurement operations offshore resulting in c.40% cost reductions through numerous efficiency measures, and c.25% improvement in qualitative metrics. This role also involved the successful transition of the core finance functions for its NZ entity from JDE to SAP over a three-month operating window and developed centres of excellence for Procurement to Pay (PTP), Master data and Contract to Cash (CTC), involving the centralisation of customer service, finance administration and office management across a large team of 500 employees servicing 120 contracts across ANZ.
- As the Chief Financial Officer in Damco Australia (AP Moller Maersk Group), successfully spearheaded critical business restructuring outcomes through offshoring back-office activities to global service partners in Philippines and India, as well as leading a SAP rejuvenation project to redesign the baseline operations and implement new process controls to stabilise and improve productivity.
- As the GM European Customer Service for Timken Europe, designed and implemented an operational model change that led to the establishment of a new European customer service centre in Poland moving roles from decentralised locations into a centralised team.
- As the Global Product Manager for the Timken Company in France, adopted lean techniques to review a global product supply chain that led to the endorsement of a greenfield manufacturing expansion into China (Suzhou, Yantai, Wuxi), Poland (Sosnowiec), Romania (Ploiesti) and USA (Canton), and a contract manufacturing arrangement with a Japanese competitor.
- As the Business Development manager for the Timken Company in Asia, conducted a detailed Asian supply chain review for a large manufacturer that successfully established an outsourced 3PL warehouse in Singapore.