

David Barnaby

Partner in Melbourne

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Qualifications & Memberships —

- Member, CA ANZ
- Fellow, FINSIA
- Graduate Diploma of Applied Finance and Investment
- Bachelor of Commerce, University of Melbourne
- CA Business Valuation Specialist

David has built a reputation in the industry for delivering insightful advice embedded in a deep understanding of transactions. He specialises in providing advice to corporate, private equity and high net worth clients on both the buy-side and sell-side of transactions.

David's experience includes acquisition due diligence, sell-side assistance and vendor due diligence, valuations, integration and carve out, and transaction management support. With a proven track record, David has worked with organisations across a broad range of industries, such as health and wellness, food and beverage, software, retail, leisure and gaming, transport and logistics, mining services, energy, manufacturing and financial services.

David has worked on several high-profile transactions, including vendor due diligence for Remedy Kombucha in its sale to Lion. His valuations experience includes purchase price allocation advice for several groups, including Hoyts, MedAdvisor, 4DMedical, The Shoe Group and various valuation assignments for ASX and other Corporations Act requirements.

Engagement Experience —

Buy-side

- MedAdvisor Limited's acquisitions of Adheris, HealthNotes and Guildlink
- 4D Medical Limited's acquisition of Imbio, Inc
- Allegro's acquisition of Scyne
- River Capital's public to private acquisition of Midway Limited
- A consortium's acquisitions of (i) a major shareholding in Endota Spa (and several follow-on acquisitions), (ii) Industry Beans and (iii) Curatif
- The Foundry's investment in WelleCo
- The Shoe Group's acquisition of Novo Shoes, Spendless Shoes, Jo Mercer, Wittner and Wild Rhino
- Multiple acquisitions for Parabellum, an Elyon Capital investee company
- Other advisory, valuation and due diligence assignments for Canaccord Genuity, Victorian government (VGCCC), EBOS, , Wesfarmers' Workwear Group, Navia Group, Future Super Group, , McMillan Shakespeare, Coles and NIB

Sell-side

- Advisory assistance to Swisse Wellness on its sale to Biostime



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David Barnaby Partner in Melbourne

- Hickory's fundraising with Stack Infrastructure for a new data centre
- Harrier Group's sale to Banyan Software
- Homewares' sale to Arlec
- Sale of a minority shareholding in Remedy Kombucha to Lion Dairy and Drinks
- Moon Dog's capital raise for a new hospitality venue and brewhouse
- Sale processes for the divestments of McAleese, Qenos/eXsource, Pro-Pac, Top Shelf, Booktopia, Field Solutions Group, Cubbie Station, Evans & Tate and Commander Communications, amongst others