Kartik Yadav

Director in Sydney

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Kartik has more than 12 years' experience across banking, private credit and capital advisory, providing capital solutions to founders, families, corporates, boards, sponsors, institutional investors and government entities.

Having reviewed the financeability of more than 1,000 companies across a diverse range of industries, Kartik advises clients on complex funding situations, drawing on insights from comparable transactions to tailor and execute bespoke funding solutions.

Kartik's sector experience spans consumer, distribution, education, energy, food & beverage, financial, health & aged care, industrial, materials, manufacturing, mining & resources, not-for-profit, property, technology, transport, and utilities.

He supports clients through a broad range of event-driven funding situations, including acquisition financing, capital expenditure and expansion (fleet, product and international), working capital and bridge financing, buyouts, recapitalisations, debt repayment or restructuring, liquidity events, pre-IPO financing, the introduction of institutional partners, take-privates, special distributions, and the financing of specific projects, assets or SPVs.

With experience as both a capital provider and independent advisor across debt, equity, and hybrid capital solutions, Kartik guides clients through funding options, articulating the trade-offs and supporting effective execution.

Kartik has a proven track record of assisting clients with their capital advisory and raising needs.

Engagement Experience —

- USD 150 million senior unsecured notes raised to fund acquisitions and refinance facilities for an insurance brokerage.
- AUD 200 million senior and junior capital raised to fund capital expenditure, support contract wins, refinance facilities and facilitate a shareholder distribution for a harbour towage company.
- AUD 160 million senior secured notes raised to fund new school construction, accelerate capital expenditure and refinance facilities for an independent school group.
- USD 40 million senior unsecured notes raised to fund acquisitions for an electricity distribution company.
- AUD 50 million senior secured notes raised to fund fleet acquisition for an aviation company.
- AUD 63 million senior secured facilities raised to support growth capital expenditure for an industrial machinery business.

Qualifications & Memberships —

- Bachelor of Laws, University of New South Wales
- Bachelor of Commerce, University of New South Wales

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- USD 125 million senior secured notes raised to fund acquisitions, capital expenditure and refinancing for a retirement accommodation provider.
- AUD 1.1 billion senior and junior debt facilities arranged to support a take-private transaction and refinancing for a packaging company.
- AUD 83 million debt facilities raised to fund international expansion, support growth and facilitate a shareholder distribution for a mining services company.
- AUD 130 million senior and junior capital raised to support a minority investment, fund growth and refinance facilities for a technology solutions company.
- AUD 1 billion senior secured loans raised to fund a transformative acquisition and refinance facilities for a financial services company.
- AUD 335 million senior secured loans and USD 160 million notes raised to fund capital expenditure growth and refinancing for a transportation company.
- AUD 24 million senior secured debt raised to support a leveraged buyout of an early childhood education provider.
- AUD 18 million senior secured debt raised to support a leveraged buyout of a software-as-a-service company.
- NZD 25 million senior secured debt raised to support growth capital and refinancing for a technology manufacturer.
- AUD 40 million senior secured debt raised to fund an acquisition and refinance facilities for a payment solutions company.
- NZD 24 million senior secured debt raised to support brand repositioning and shareholder distribution for a labour hire company.
- AUD 30 million senior secured debt raised to support a leveraged buyout of a facilities management business.
- AUD 24 million senior secured debt raised to fund growth capital for a data centre operator.
- AUD 30 million senior secured debt raised to support a leveraged buyout and growth capital for an allied health provider.
- AUD 12 million senior secured debt raised to support growth, shareholder distribution and refinancing for a parking solutions company.
- AUD 25 million senior secured debt raised to fund acquisitions and shareholder distribution for an automotive services company.
- AUD 20 million senior secured debt raised to refinance a vendor loan for a financial services business.
- AUD 11 million senior secured debt raised to fund growth capital and asset purchases for an aviation services company.
- AUD 20 million senior secured debt raised to support a leveraged buyout and growth capital for a medical devices company.