

# Sean Wiles

## Partner in Sydney

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As an advisory Partner of McGrathNicol, Sean works with clients to improve operational and financial performance, manage risks and challenges in their business and adapt to change.

He delivers insightful and practical advice across the areas of strategy, operational efficiency, independent business reviews, risk management, financial modelling and forecasting, cash and working capital management and corporate streamlining. He regularly works with clients to manage key projects and provide interim management solutions where there is a resourcing need.

Sean co-leads the McGrathNicol Cash & Working Capital Centre of Excellence and is the co-author of its annual Working Capital Report. As an expert in his field, he facilitates workshops for senior finance professionals and contributes to the CA ANZ Learning & Development programs. He currently sits on the board of a not-for-profit and has acted in an advisory capacity for other charities.

Sean has worked with organisations across a diverse range of industries such as construction and engineering, food, beverage and agriculture, transport and logistics, manufacturing and education. He recently assisted a large food and beverage business with a full strategic review, and worked with an Australian-listed utilities business to redesign and roll-out a new budgeting and reporting framework for its retail businesses. Sean has partnered with a range of other high-profile businesses, including Broadspectrum, Origin Energy, Calibre Engineering, University of NSW, Sydney University, Rabobank and Teys Australia.

## Engagement Experience —

- Cash management advisor to an Australian-listed engineering services business with global turnover in excess of \$3 billion.
- Cash management advisor for a mid-sized private transport and logistics business, based in South Australia.
- Secondment to an Australian-listed utilities business with global turnover in excess of \$14 billion to assist with the redesign and roll-out of a new budgeting and reporting framework for its retail businesses.
- Assisted with the development and roll-out of operational strategies for a family-owned and fully-integrated wine business, using the Argenti Strategy Management System.
- Led the operational and financial restructure of a \$1.2 billion co-generation power plant project, based in Western Australia.
- Led the corporate streamlining project for a large Australian-listed building products, which involved the reorganisation of operations across five business units in Australia and NZ.

## Qualifications & Memberships —

- Bachelor of Commerce in Accounting and Finance
- Member, CA ANZ
- Member, ARITA
- Graduate Diploma of Applied Finance (FINSIA)



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- Advisor to the board of a large professional services business in relation to its recapitalisation and subsequent merger.
- Led the development and implementation performance improvement plans for a Northern-England NHS Trust (comprising 10 hospitals).
- Provided turnaround support to a large pharmaceuticals manufacturer, which included reengineering the debt and capital structure.
- Led independent business reviews of large and mid-sized private organisations in Australia and the UK.