

Alton Pollard

Partner in Auckland

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Qualifications & Memberships —

- Member, RITANZ
- Member, INFINZ
- Executive Certificate in Advancing Sustainability, New York University Stern School of Business
- Certificate of Executive Leadership, University of Auckland & University of New South Wales
- Bachelor of Commerce, University of Auckland

Alton has over 25 years of international experience covering a wide range of corporate finance and restructuring transactions. He has taken lead advisory and negotiation roles on high-profile restructuring, turnaround and insolvency transactions across Australasian and European markets.

He has also held senior banking roles focused on supporting corporate, institutional and private equity clients to raise finance for acquisitions, capital expenditure, project finance, working capital and business growth.

Sector coverage and experience includes manufacturing, energy, retail, hospitality, property, mining, agriculture, viticulture, financial services and media.

In recent years, Alton has also built expertise in sustainable finance and has advised major corporations and banks in relation to the issuance of green loans or bonds, social loans and sustainability linked loans.

Alton works constructively with stakeholders to develop well-considered, innovative solutions designed to achieve optimal outcomes. Depending on client requirements, he can assist with structuring and raising debt or equity capital, pre-lend reviews, turnaround strategies or independent business reviews.

Engagement Experience —

Restructuring

- Independent business reviews for various companies experiencing financial challenges, including a processor and exporter of food ingredients, a winery and liquor wholesaler, a leading New Zealand hotel chain, a meat by-products processor and a wastewater management business.
- Negotiating roles on restructuring and/or insolvency transactions for a number of organisations, including a state-owned mining company, a major television and radio broadcaster, an Auckland apartment development, the New Zealand division of an international fast-food chain, a leading hire company and a meat processor and exporter.

Debt Advisory

- Debt raising transactions to facilitate the partial purchase of a renewable energy company by a Japanese corporation, a bolt-on acquisition for a farming cooperative, the refinancing of a state-owned media broadcaster, project finance for a wastewater treatment plant and a US acquisition for a NZX listed fast-food operator.



McGrathNicol

Alton Pollard Partner in Auckland

- Advised various other private and public sector organisations on capital structure and debt related issues.

Sustainable Finance

- Second party opinions to support green loans, social loans and sustainability linked loans to a number of organisations including a winery group, a regional airport, an agriculture investment company, a state-owned farming enterprise, a property investor, an infrastructure project and an equipment leasing business.
- Independent reviews and second party opinions in relation to the Sustainable Finance Frameworks and Sustainable Lending Programmes of three major New Zealand banks.